

# MARY KAY

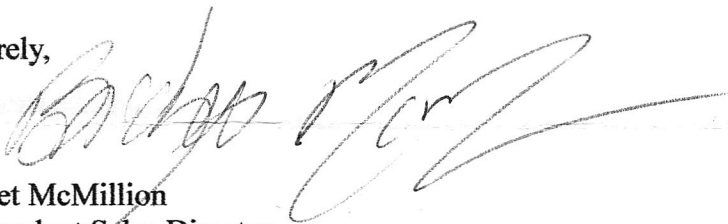
**Bridget McMillion**  
*Independent Sales Director*  
*Mary Kay Cosmetics*  
4211 Lake Pl  
Missoula, MT 59803

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With just 4 days before our event, when my guest speaker couldn't make our workshop due to health issues, I panicked. And then I thought of asking Karen Marsolek to come speak. She responded with "I would love to be your hero!" and from that first phone conversation, to working with her over the course of the next couple of days, to observing her stay late and engage in conversations after the event with the consultants, she was poised, professional, and extremely thorough. Karen went above and beyond for our event. She took our workshop agenda in the palm of her hand, immersed herself into our Company, and presented an unscripted and authentic presentation. She engaged the audience with confidence, sensitivity and spontaneity. The workshop attendees (Directors and consultants) were very impressed with Karen's thoroughness and her ability to keep her message real and tangible for them.

Karen Marsolek has the gifted ability to get to the heart of what really matters with her audience. She connects with them and makes an internal change -- inspiring and motivating them into action. And that, in the end, is what really counts! We are still talking about Karen and the impact she has had on us!

Sincerely,



**Bridget McMillion**  
Independent Sales Director  
Mary Kay Cosmetics

***Attendee comments:***

"I was impressed that Karen really did her research! She really understood our business. It was evident that she took the time to know our Company and Mission Statement. Her presentation gave me food for thought and an enhanced perspective on what I do! She made ME think!"

***Team Leader, Consultant***

"The highlight of the event was hearing Karen Marsolek speak as an "outsider" and to hear her unique perspective. It was fun watching the Mary Kay world dawn on her--and how she represents the "uninformed" potential customer and potential team member--and to see her go from not knowing anything about us to defending it to her husband that morning: "Mary Kay is more than make up!"

***Sr. Sales Director***

"Karen expanded my perspective! She talked about her goals to be a **7-figure income** woman! I always stop at 6!" ***Sr. Sales Director***

"I really enjoyed Karen! She encouraged us to be confident, PRACTICE and rehearse and believe in what we do. I really just enjoyed her enthusiasm and listening to her speak. She is such a confident speaker." ***Team Leader, Consultant***